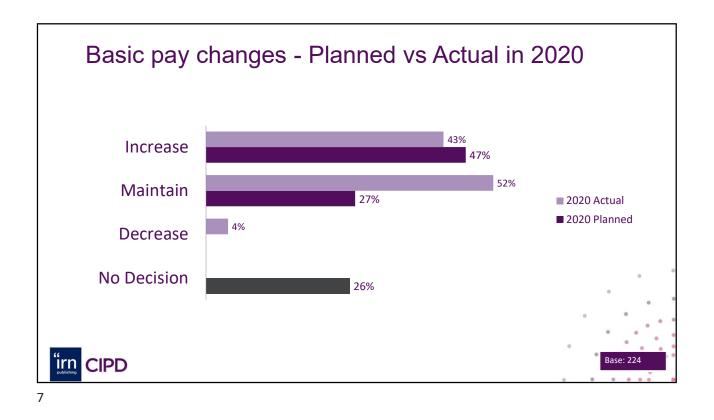
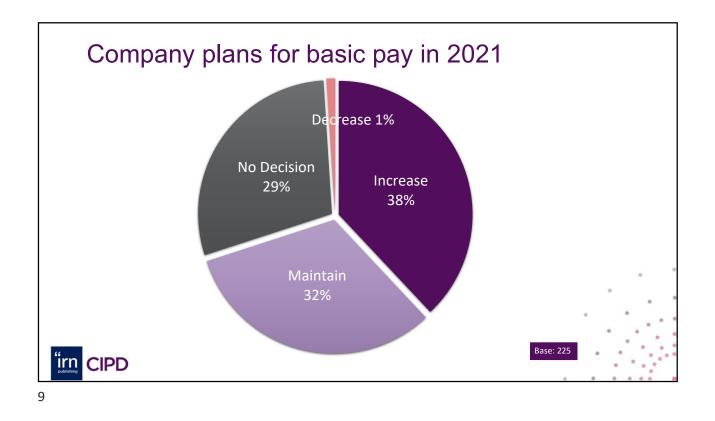
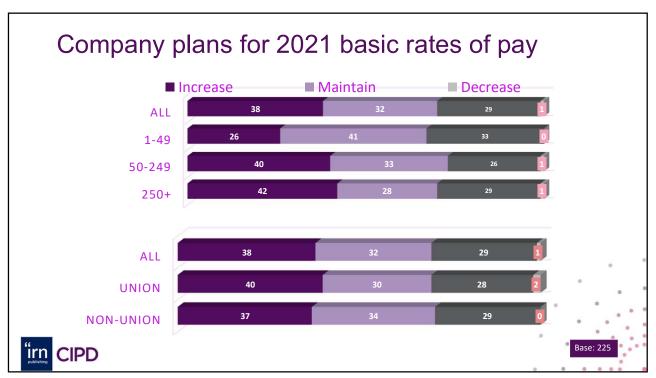


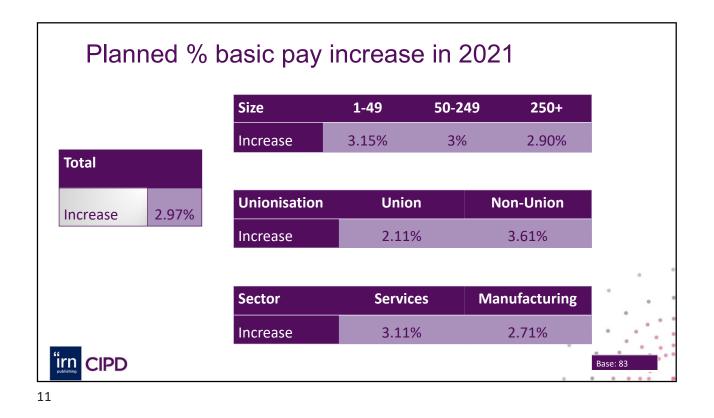
Basic pay 2 by Company Size and U	020 increas	e		
	Company Size	1-49	50-249	9 250+
Total	Increase	3%	2.42%	5 2.8 3%
Increase 2.75%				
	Unionisation	Union		Non-Union
	Increase	2.29%		3.18%
		1		
	Sector	Services		Manufacturing
	Increase	2.0	65%	2.92%
				0

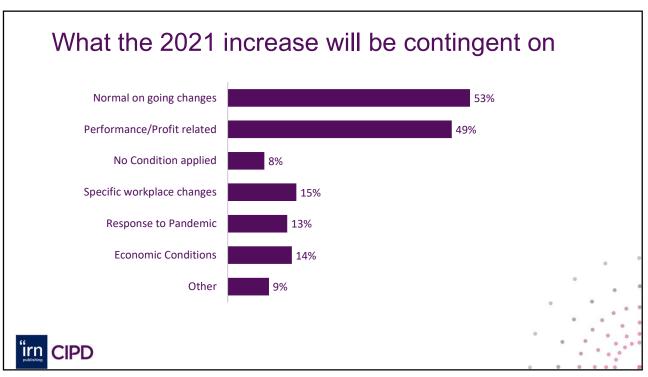


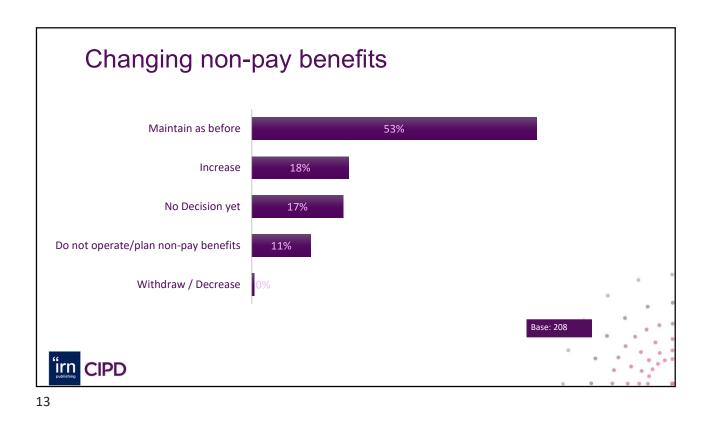


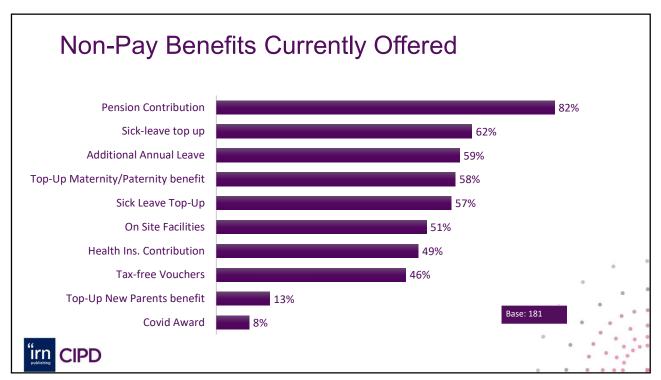


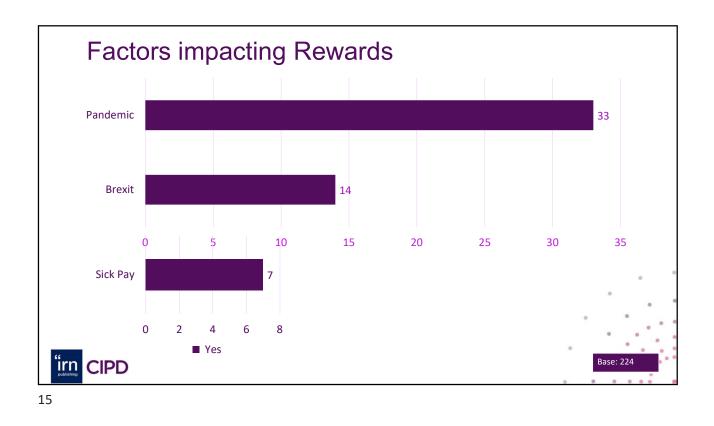


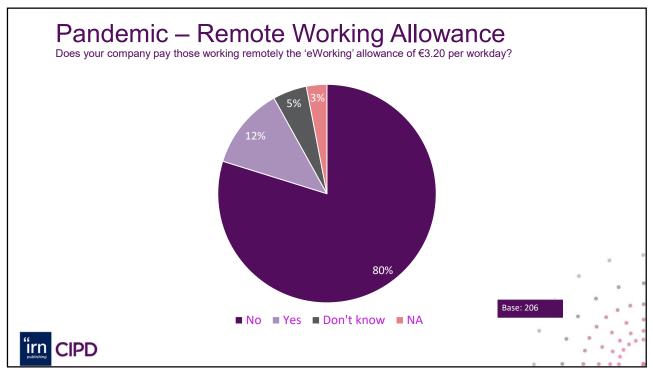


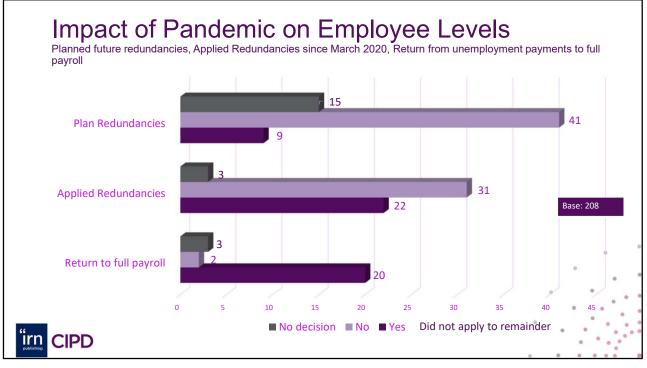






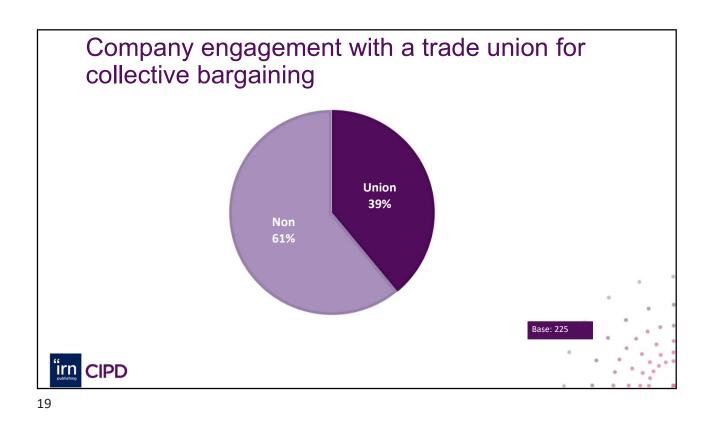




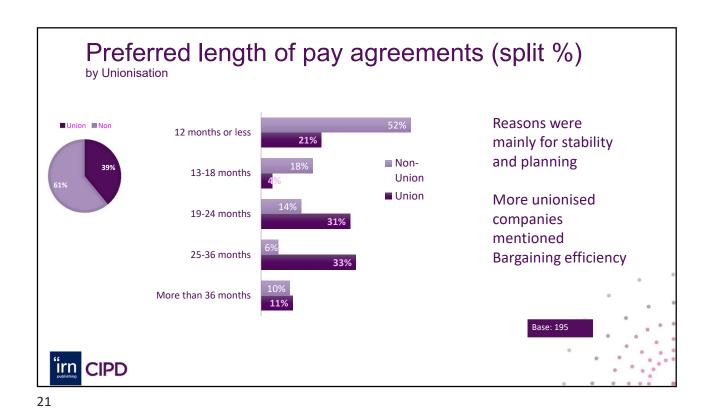


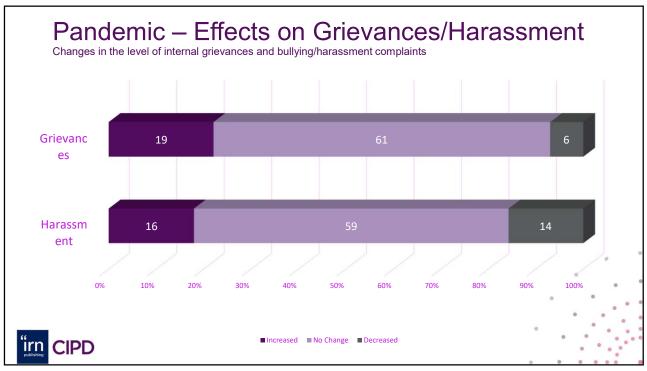






Reference Methods used to determine basic pay increases Multiple Response **Reference Method** Reference to pay trends in companies with unionised collective bargaining 39% Reference to non-union collective bargaining units based within your company 11% Reference to company performance in Ireland 48% Reference to pay trends in non-union companies 33% Reference to individual performance 56% Reference to parent company performance 23% Reference to non-union collective bargaining units in your company 11% Don't know 8% Other 7% Base: 211 irn CIPD





[Mediation:	Conciliation: Adjudication:		Inspection:	
Ex dissatisfied	2%	1%	1%	1%	
Dissatisfied	3%	5%	5%	1%	
Neutral	12%	10%	9%	10%	
Satisfied	11%	12%	12%	9%	
Ex satisfied	1%	2%	2%	1%	
	[Labour C	ourt	1	
1	Ex dissatisfied	2%			
1	Dissatisfied	2%		•	
1	Neutral	12%			
1	Satisfied	9%			
	Ex satisfied	2%			

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